



## VIVE REFERENCE GUIDE

**Here is a quick reference guide for all materials needed Vive-related.**

Below we have provided links to some of Lutron current and newly created marketing materials. We recommend downloading the documents needed from the myLutron Resources page and use as needed with your prospective customers.

### MARKETING COLLATERAL

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#### BROCHURES

- [Vive Corporate Brochure](#)
- [QuEst-D Brochure](#)

#### SELL SHEETS

- [Vive Simplified Sell Sheet](#)
- [Vive Specifying Sell Sheet](#)
- **Create Zone Control with Vive in 3 Simple Steps-**  
[US Version](#)
- [Touchless Solutions Sell Sheet](#)
- [Touchless Technology for Adaptive Spaces Sell Sheet](#)
- **Vive Vertical Application Sell Sheets**
  - [Classroom](#)
  - [Small Office Space](#)
  - [Banks](#)
  - [Fast-Casual Restaurants](#)
  - [Small Retail](#)
  - [Doctor's Offices](#)
- **Rapid Response Sell Sheets**
  - [Electrical Distributor Version](#)
- [Vive Wireless OEM Fixture Options](#)

### USEFUL RESOURCES

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#### VIDEO

- [Vive Introduction Video](#)
- [Vive Vue Introduction Video](#)
- [QuEst-D Introduction Video](#)
- And more at [lutron.com/vivevideos](http://lutron.com/vivevideos)

#### WEB

- [Vive Corporate Page](#)
- [Vive Electrical Contractor Focused Site](#)
- [Vive Vue Demo](#)
- [QuEst-D Corporate Page](#)
- [Commercial Wireless Partner Page](#)

#### E-NEWSLETTERS

- **Electrical Contractor (VIP) newsletter**  
*Packed with the most up-to-date information on Vive and commercially oriented wallbox materials.*  
***Make sure to enrol! [Click here](#)***  
*The newsletter is sent out the first week of every month.*



## EDUCATION

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### CEUs

All are available for remote delivery and are worth 1 AIA credit. **Contact your Western Lighting and Energy Controls sales representative to get a list of courses and schedule yours today!**

#### Courses list include:

- Codes and Controls 1.0, 2.0, and 3.0
- WELL Designed Lighting Controls
- Wireless Lighting Controls

### VIRTUAL PRESENTATIONS

All can be found on myResources under the Commercial Sales & Marketing tab. Pull down subcategory Sales Tools, then click Virtual Presentations.

- Vive Commercial Contractor "Why Vive"
- QuEst-D

### ON-DEMAND CONTENT

Enhance **your** knowledge of Lutron products and applications. Our free webinars and on-demand courses are updated frequently.

- [lutron.com/LearnFromHome](http://lutron.com/LearnFromHome)
- [lutron.com/LCOnline](http://lutron.com/LCOnline)

## PROJECT CASE STUDIES

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### EDUCATION

- [K-12 – Edinburg Elementary Schools](#)
- [Franklin & Marshall College](#)
- [Madison College](#)

### OFFICE/RETAIL

- [Suncrest Bank](#)
- [Empire State Building](#)
- [Van Meter, Inc.](#)
- [Moberly Motors](#)

### HEALTHCARE

- [Veterans Memorial Hospital](#)

More case studies at [lutron.com/viveprojects](http://lutron.com/viveprojects)

## DESIGN DOCUMENTS

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### CODE GUIDES:

Application guides region specific

- ASHRAE [2016](#) | [2013](#) | [2010](#)
- IECC [2018](#) | [2015](#) | [2012](#)
- Title 24 [2019](#)

Quick reference guides region specific

- ASHRAE [2016](#) | [2013](#) | [2010](#)
- IECC [2018](#) | [2015](#) | [2012](#)
- NYCECC ASHRAE [2020](#)
- NYCECC IECC [2020](#)

**Do you need help with your project? Contact us Today!**

Email: [customerservice@westernecs.com](mailto:customerservice@westernecs.com) or call: (858) 564-0233

[www.westernlightingandenergycontrols.com](http://www.westernlightingandenergycontrols.com)



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